



Global Expression of Interest (EOI) For Technology selection, Design, Engineering, Procurement, Construction, Commissioning on Lumpsum Turnkey basis for New LPG Extraction Plant at Raageshwari Gas Field, Barmer, Rajasthan, India

Vedanta Ltd. Is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. Vedanta is investing \$9 Bn in capital projects over the next 2-3 years to double its revenues from current levels of \$15 Bn.

Cairn Oil & Gas is a group Company of Vedanta, having portfolio in Oil & Gas exploration and production. Cairn is India's largest private Oil & Gas E&P company having current interest in 58 Blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn – Oil & Gas, has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Vedanta Ltd. on behalf of itself and its Joint Venture (JV) partner, Oil and Natural Gas Corporation (ONGC), invites interested Partners with proven capabilities and demonstrated performance in similar requirement to express their interest for participating in the International Competitive Bidding (ICB) for Technology selection, Design, Engineering, Procurement, Construction, Commissioning on Lumpsum Turnkey basis for setting-up a new plant for extraction of C2, LPG, etc. from Natural Gas produced from Raageshwari Gas Field in Barmer, Rajasthan, India.

Brief Description of Scope:

The feed gas composition in Raageshwari Field consists of Natural Gas, C₂₊ >14%, CO₂ <1%, No H₂S, not Dew Pointed. The feed gas volume to be considered is ~5 MMSCMD. The Scope of Work for this proposal shall broadly include:

- Technology Selection
- End to End engineering of the proposed plant (incl. utilities) based on capacity, technology/process license finalised
- Incorporation of synergies with existing gas processing plants
- Procurement of all the items required to set-up a new plant
- Construction / Commissioning of the plant on Lumpsum Turnkey Basis
- Compliance to present guidelines/standards of OISD and other regularities body (PESO/DGMS)

The new LPG plant shall be located within/adjacent to existing gas processing facility at Guda Malani, Barmer, Rajasthan.

Objective of EOI:

The objective of this EOI is to evaluate the potential and empanel the prospective Partners for execution of Scope as described above on LSTK basis. Applicants meeting the PQ criteria of this EOI, shall be invited to participate in the International Competitive Bidding (ICB) for "Setting-up LPG Extraction Plant at Raageshwari Gas Field".

PRE-QUALIFICATION CRITERIA

Note: The APPLICANT wherever referred to in this document, shall mean the Bidder itself (in case the bidder responds as an individual company) or the Leader of Consortium (in case the bidder responds as a CONSORTIUM).

The APPLICANT shall be required to meet the below mentioned pre-qualification criteria to legitimately express interest for collaboration with Cairn Oil and Gas.

Technical Pre-Qualification criteria:

APPLICANT shall have executed at least one (1) Project on LSTK basis for technology selection and setting-up of an LPG Recovery Plant (Minimum 2 MMSCMD of Feed Gas in a single project) in past ten (10) years.

APPLICANT shall submit the following documents in support of seeking pre-qualification:

1. Past Track Record: The APPLICANT shall submit the past track record of executing the projects of similar nature and magnitude in past ten (10) years identifying the qualifying projects meeting above criteria with following details:
 - a. Name of the Project
 - b. Client Name / Location of Project
 - c. APPLICANT's Brief Scope of Work
 - d. APPLICANT's Value of work INR/USD

- e. Contractual Duration
 - f. Actual completion of Project
 - g. Completion Certificate from users (or equivalent documents)
 - h. Contact details of the Client (Operator may approach the Client directly for the feedback reference along with completion certificates from user(s))
2. Detailed Project Execution Philosophy describing management of engineering, procurement, construction and commissioning phases of project.
 3. The Organization Structure and brief CVs of key members proposed to be engaged for Project execution including their experience levels.
 4. List of policies, procedures, and quality assurance practices currently in place for the execution of similar work.

Financial Pre-Qualification criteria:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value. In case of tenders for a duration less than a year, Turnover in each of the immediately preceding two Financials years should be equal to or more than the estimated contract value
2. Positive net worth in each of the immediately preceding two financial years
3. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years

APPLICANTS are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years in the tender. Latest financial statement should not be older than 12 months on the date of Expression of interest.

Additional points to be considered for evaluation of financial performance:

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the tender.
- In case of consortium, APPLICANT is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU shall identify the Leader of Consortium and indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the Leader takes responsibility of the complete consortium in which case, Leader can submit PBG of required value.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

Quality, Health, Safety and Environment (QHSE) requirement

APPLICANT must have a comprehensive & robust Quality, Health, Safety and Environmental Management system in place:

1. Updated Quality and HSE Management System/QHSE Policy, QHSE Manuals, procedural overviews and sample QHSE plan for similar nature of job.
2. HSE statistics – fatality rate, LTIFR data etc. for past three (3) years
3. Valid ISO 9001:2015/ API Q1 9th edition/ API Q2 1st edition/ ISO 14001:2015/ ISO 45001:2018 or equivalent certification for the intended "Scope of Work".

4. Brief on "Performance Summary" (as on date) of the similar plant executed in the past.

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> within 14 days from this publication and submit their contact details online. Further to this, interested contractors would be invited for participation via Smart Source (Cairn's e-Sourcing Platform)